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PUSHING BOUNDARIES TO EMPOWER GROWTH.



Innsist Property Management System (PMS) provides all the advantages that hotels and resorts need to take their business to the next level, increasing operational efficiency, ma ximizing profitability, and empowering the delivery of memorable experiences to their guests.

Innsist PMS has the functionality needed to solve the operational needs in the hotel & resorts business including an enhanced rate management, receiving reservations through major distributors in the business,

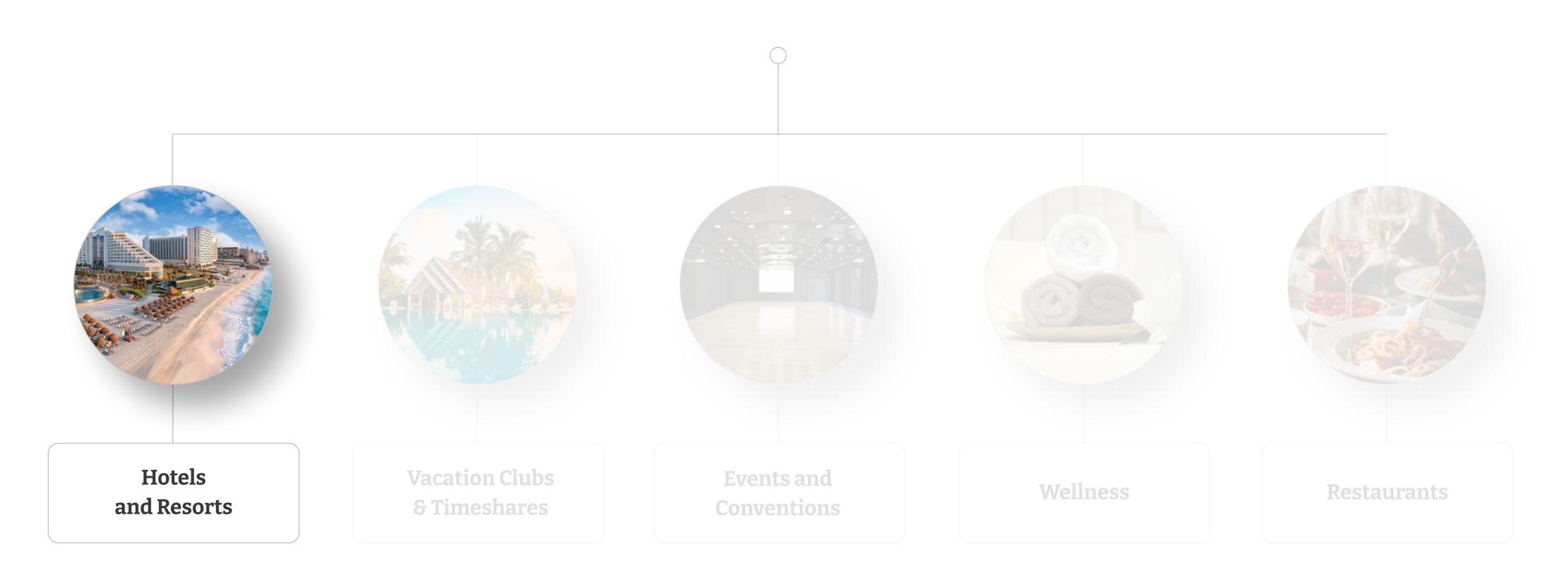
making individual or group reservations, checking in guests, attend all the guests needsduring their stay, managing rooms cleanup and maintenance, register all the income from guests whether the transactions comes from a room division or revenue centers, up to the guests check out.

#### **Modules included:**

Sales & reservations
Front desk
Audit
Housekeeping
Telephony
Reports

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# Innsist PMS has a deep industry specialization that empowers extraordinary guest experiences and business growth.

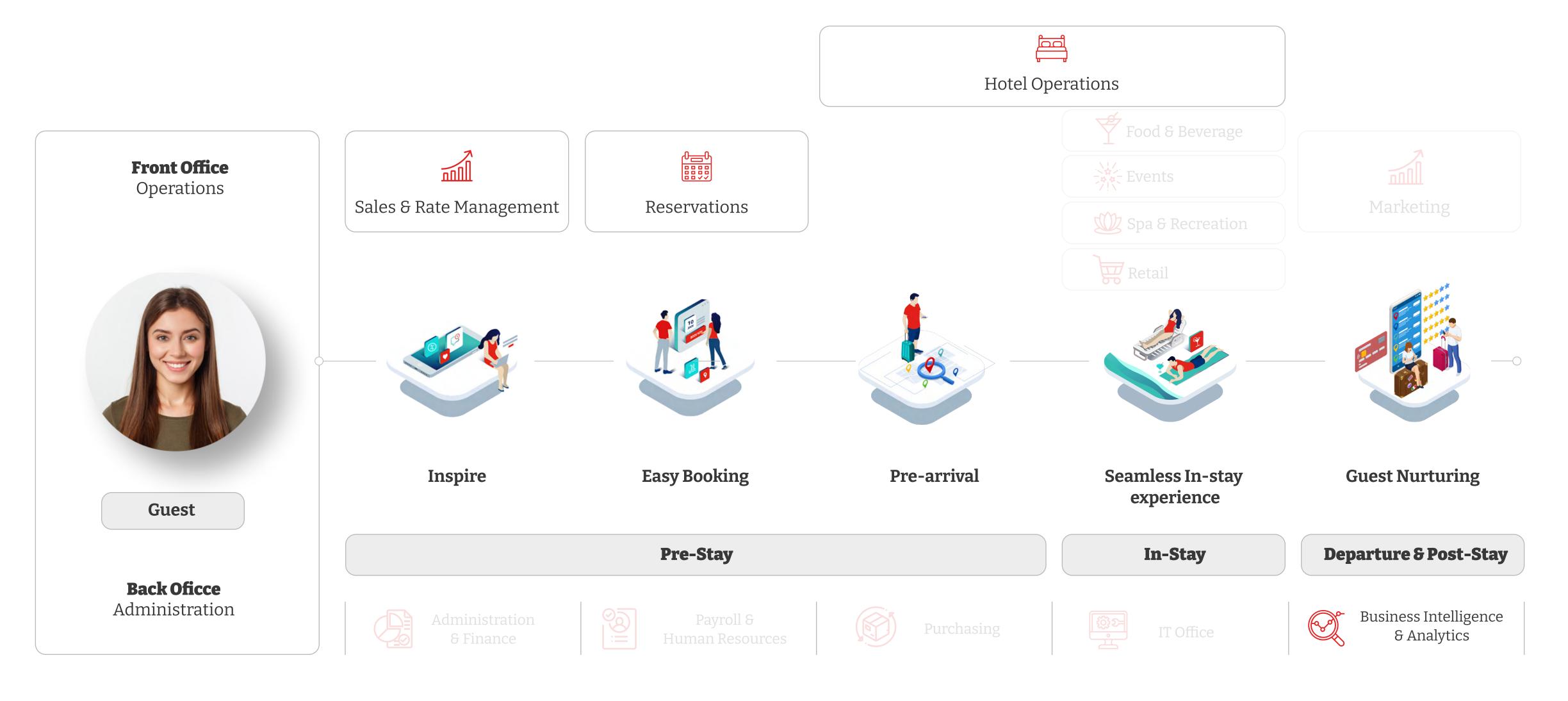


TCA INNSIST® PMS

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Specialized hospitality software application that covers all operational processes in the different areas of your hotel business.

# Designed to provide flexibility and to meet each hotel or resort operational needs throughout every step of the guest journey. Innsist PMS is the right fit for mid-size to large independent or extensive international hotel chains.



PUSHING BOUNDARIES TO EMPOWER GROWTH

# Innsist PMS is the Solution for the great challenges of the hospitality industry

# Not being able to reach the maximum potential in room sales

Not having the right connection with distributors such ass reservation channels, revenue managers, GDS, CRS, and OTA's could be critical for the hotel business success.

#### The solution

With Innsist PMS, hoteliers can increase their financial success by selling more rooms at the optimal rate with advanced integration and vital information sharing with the Global Distribution Systems Leaders.

# **Operational inefficiencies**

The hotel and resort industry is one of the largest and most dynamic in the world, but despite this, many inefficiencies can exist in their processes. They could be spending an incredible amount of time double handling information or shuffling paperwork in crucial parts o their operational process such as front desk tasks, managing rates and bookings, checking in and out guests, billing, budgeting, integration of income to the accounting system, room inventory management, reporting, guest services and more.

#### The solution

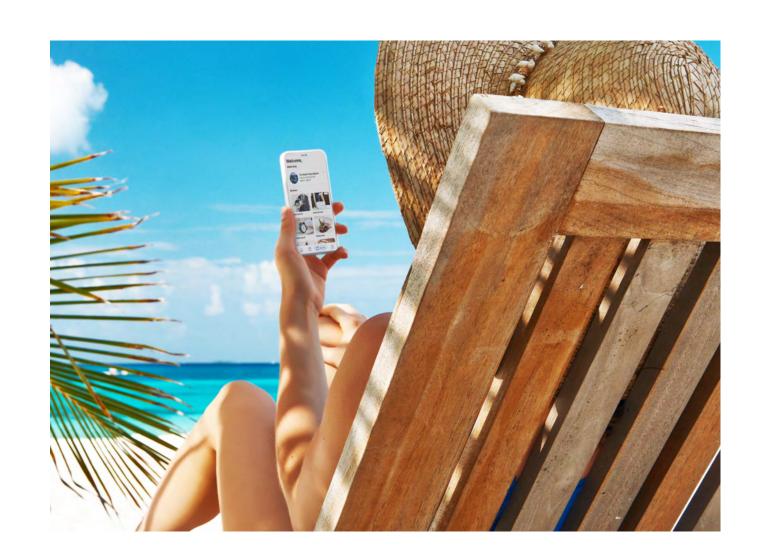
Innsist PMS is an excellent tool to help hotels and resorts improve the front desk service by having clients speed up their processes up to 10 times than previous systems doing check-ins and check-outs to individuals or groups. Regarding guest services, the members of preferred hotels & resorts can guarantee to offer the astest and most accurate service with a time-supervised service in each of the guest requirements.

# Deficient guest experience during their journey.

It is essential to gather, understand and use the historical data of the guest consumption on their tastes and preerences. Deficiency o inormation can cause a non-desirable experience before, during, and after their stay.

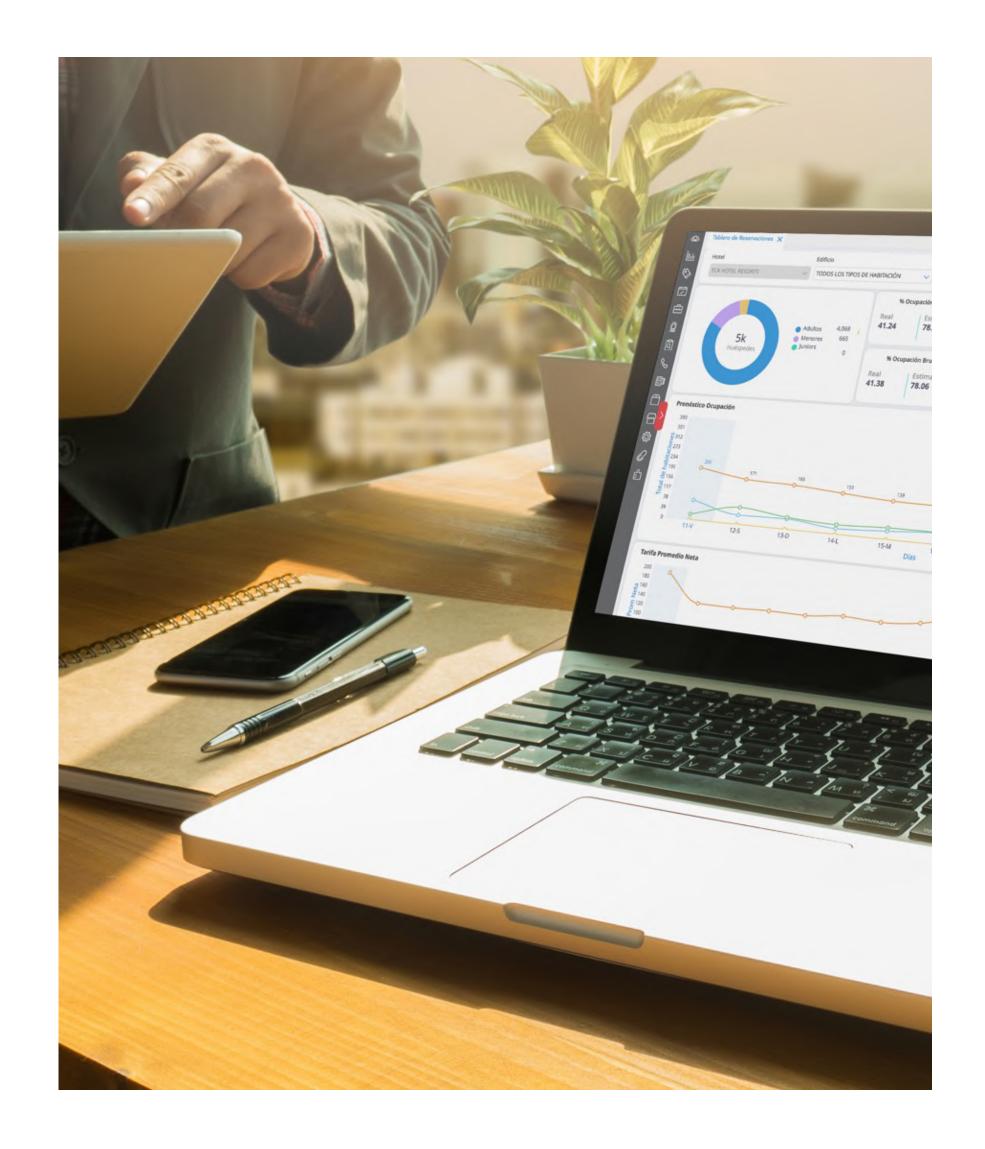
#### The solution

Innsist PMS provides a centralized guest history profile with valuable and accurate information to empower a personalized guest experience.





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#### Visibility shortage across the business

Having access to a single source of data and reliable information is necessary for hoteliers to have a clear view of the behavior of their guests, reservations, and the performance of their finances to find areas o opportunity and make informed decisions about their business.

#### The solution

Innsist PMS is part of an end-to-end software portfolio that integrates the main business processes of hotels and resorts, this allows them to avoid errors, improve their service, and offers them the inormation they need at the right time.

# Tax compliance adaptability in each country within the Latin American market

Constantly there are different tax changes in LATAM countries that cause difficulties in tax compliance within the hotel business.

#### The solution

Innsist PMS is a secure, trustworthy software system that complies with tax requirements in each of the Latin American countries and regions within them through authorized tax certification providers.

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# Key functionalities

Innsist PMS integrates a vast experience in the hospitality industry with great knowledge and technological innovation, providing a set of specialized functionalities that efficiently enable current and future processes of hotels and resorts.



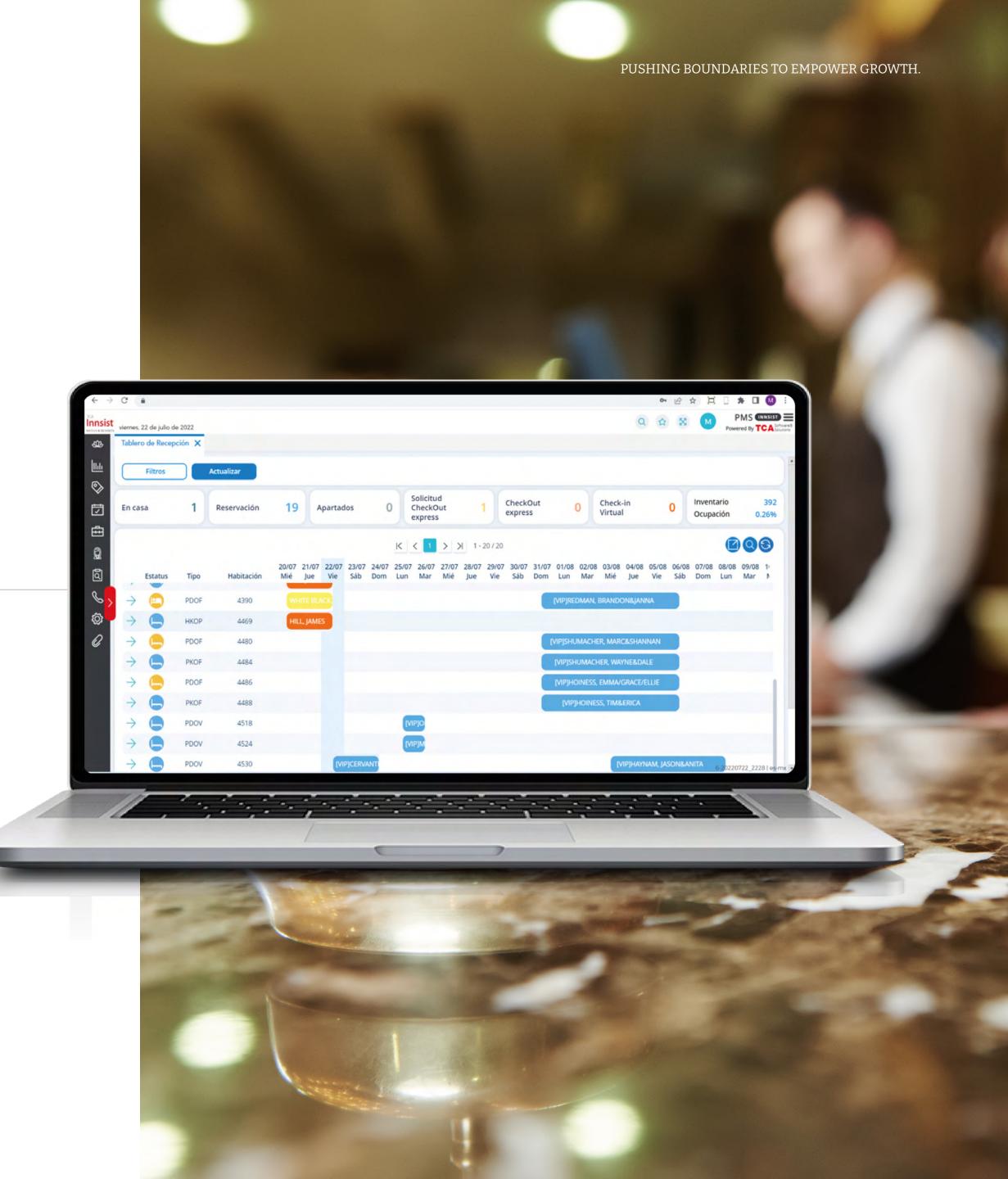
# Sales and reservations

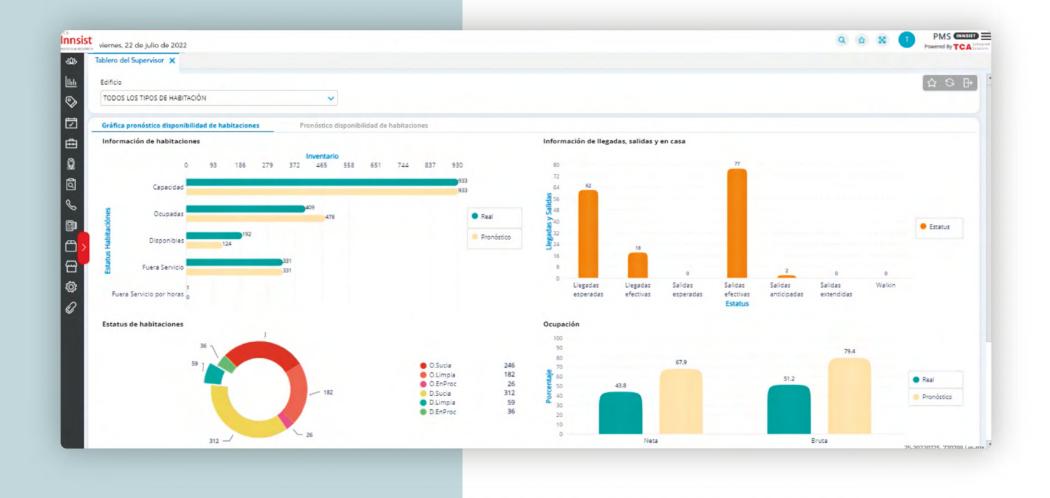
- o Rates management
- o Booking pace
- o Statistics and forecast
- o Travel Agencies & companies
- o Guest History & preferences
- o Commissions
- o Allotments
- o Market segments
- o Reservation channels

# Front desk

- o Guest folios
- o Transaction postings
- o Billing
- o Deposits
- o Currency exchange
- o Upselling
- o Bracelets
- o Individual & group check-In
- o Virtual check-In

- o Check-out
- o Express Check-out
- o Day pass
- o Vouchers
- o Daily transactions
- o Guest ID scan parser
- o Guest requirements management
- o Lost & found





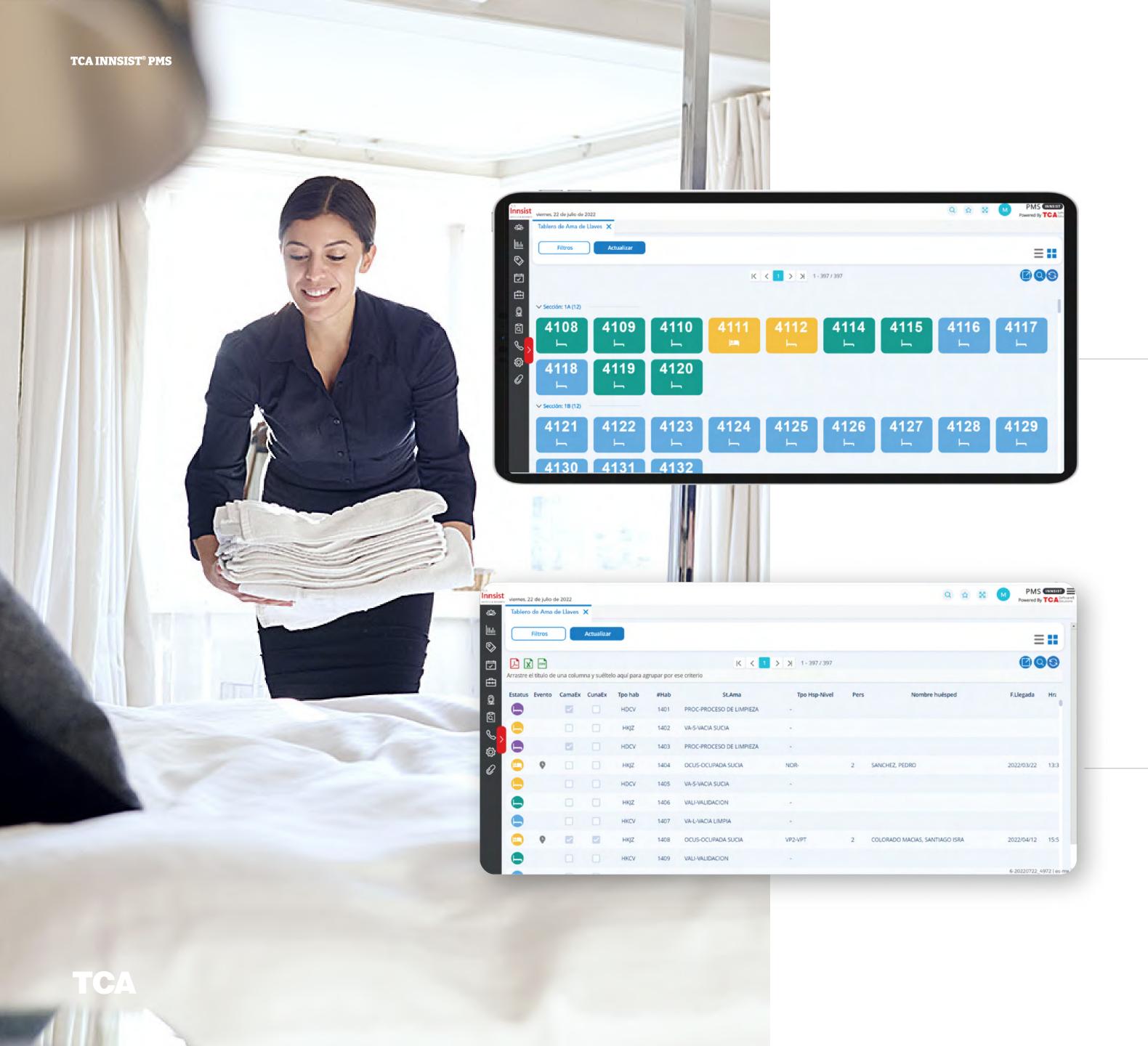
TCA INNSIST® PMS

TCA

#### POWERED BY TCA Softwares Innsist viernes, 22 de julio de 2022 ablero del Supervisor 🗶 Gráfica pronóstico disponibilidad de habitaciones Pronóstico disponibilidad de habitaciones Información de habitaciones Información de llegadas, salidas y en casa Habitaciones ocupadas Llegadas efectivas Porcentaje de ocupación 17/7 En casa actual En casa al cierre del día 17/7 Habitaciones

## Audit

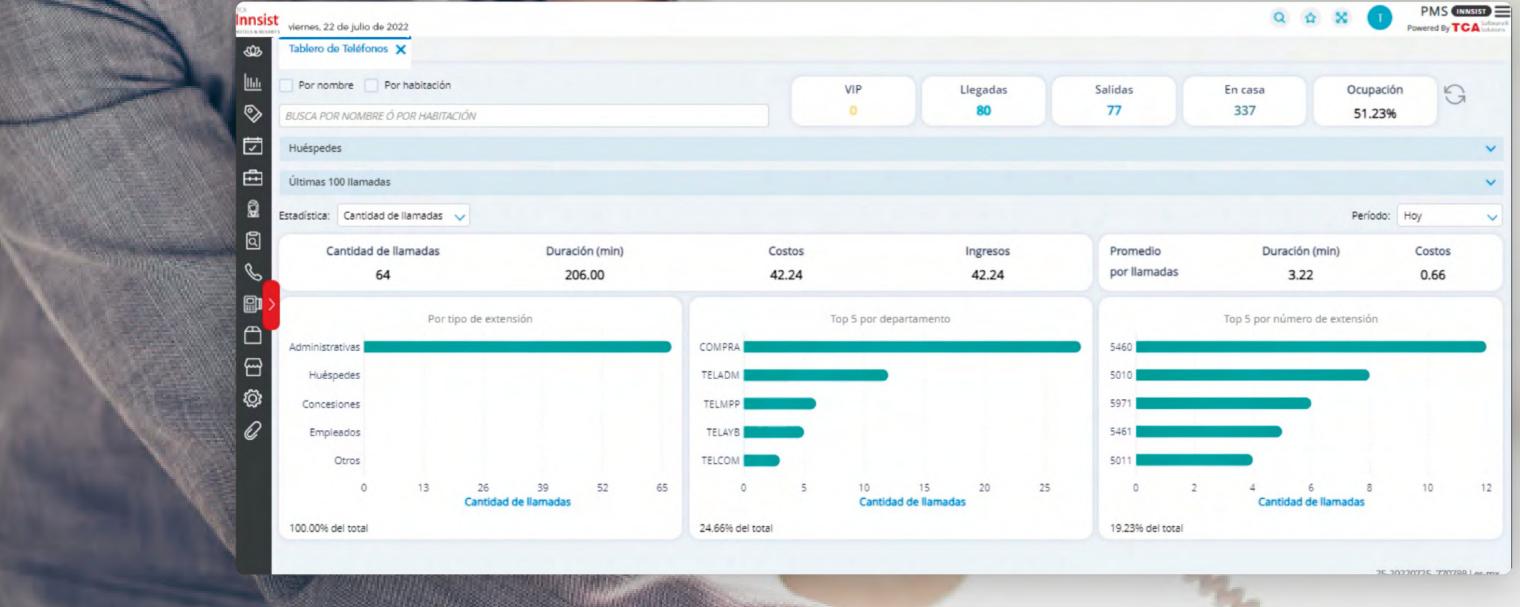
- o Automatic audit
- o Currency exchange rates
- o Bank transactions
- o Room nights income revision
- o Food & beverage income revision
- o Statistics
- o Date change
- o Income policy
- o No-shows
- o Budget revision



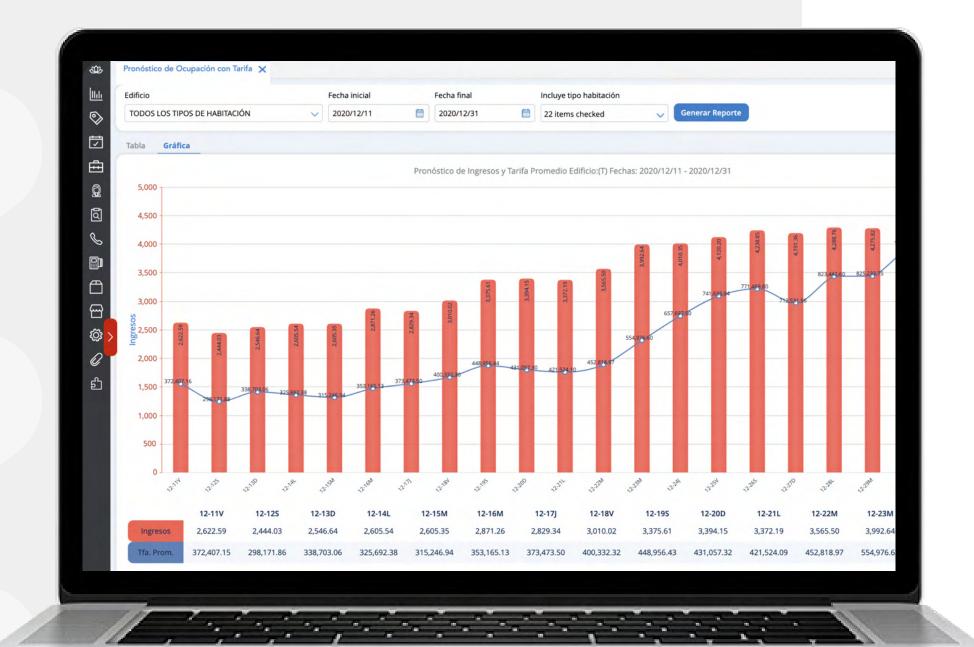
## Housekeeping

- o Room status management
- o Housekeepers management
- o Room supervision
- o Reservation tasks follow-up
- o Housekeeper requests
- o Supervisor requests
- Laundry charges

- Room telephone extensions management
- o In-room call transactions
- o Voice mail
- o Wake-up calls
- o Phone call rates management
- o Messages to guests
- o Guests location



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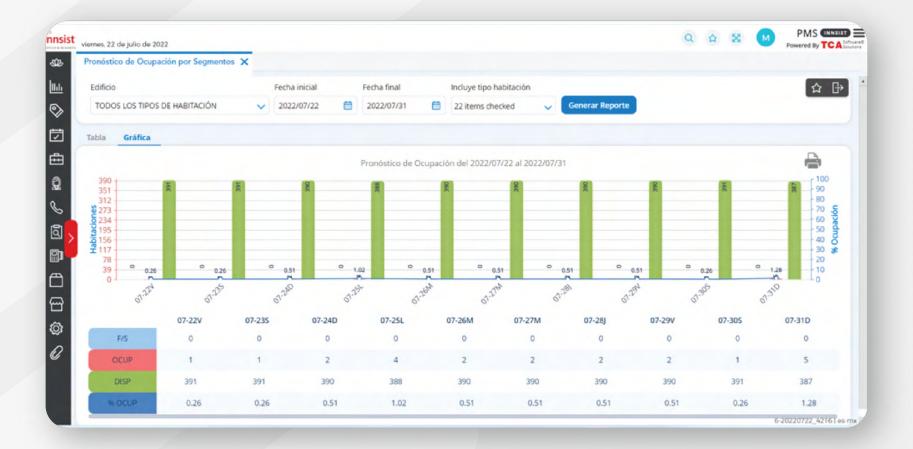
TCA Innsist PMS allows you to capitalize on your hotel data and drives smart and profitable decision making.

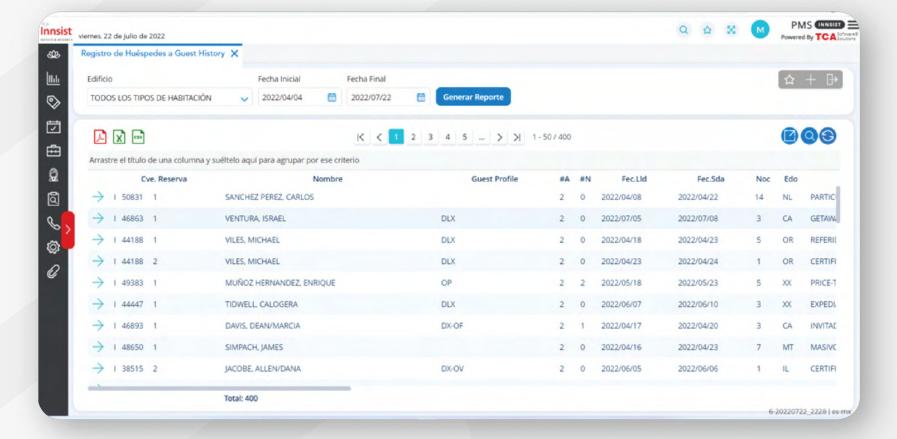
## Reports

- o Over 500 standard reports
- o Custom reports

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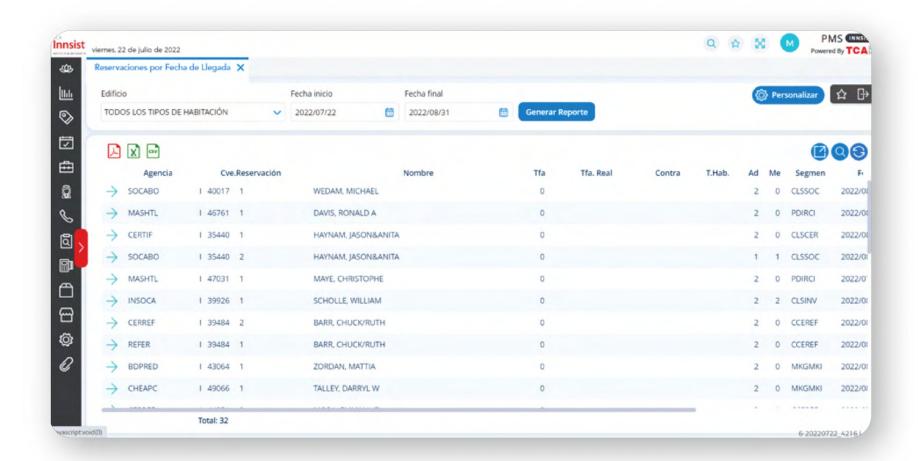
## **Standard Reports**







### **Custom Reports**



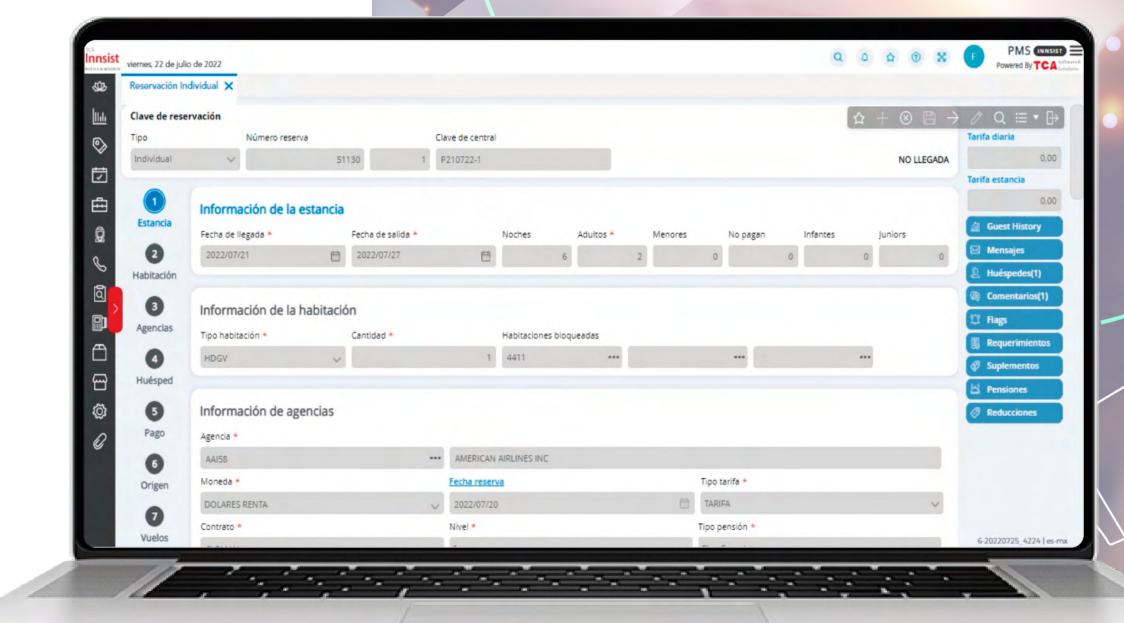
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Our technological DNA allows us to create innovative software applications that are at the forefront of the hospitality industry.

# Innsist PMS technology offers:

Browser technology that enables Innsist PMS to run on PC and tablet with a responsive and elastic mode to provide the best UX experience. Delivery model: On-cloud, on-premises, or hybrid.





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PUSHING BOUNDARIES TO EMPOWER GROWTH

Innsist PMS adapts to the operational environment and Tax compliance of any country and region in America.

## 18 countries in America

- The Caribbean: Curação, Dominican Republic, Jamaica, Santa Lucia, San Martin
- Central America: Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua, Panama
- South America: Argentina, Chile, Colombia, Paraguay
- North America: United States, Puerto Rico.



TCA INNSIST® PMS

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Take your business to the next level with TCA Innsist specialized software applications portfolio.



#### TCA Hospitality Software Applications

#### **Front Office**

#### **Hotel Suite**

#### Property Management System

- Front desk Mobile App
- Hotel Services Mobile App
- Web Check In
- Reservations Mobile App
- My Stay Mobile App
- In-Room TV App
- Guest History
- Central Web Services Bus
- Hotel Web Services Bus
- Electronic Billing Portal
- Vacation Club & Timeshare Management

#### **Revenue Centers Suite**

- Event & Group Management
- POS Restaurants
- POS Waiter Mobile App
- POS Hostess
- Restaurant QR-Code Menu
- Restaurant Booking
- Kitchen Display (Upcoming release)
- POS Giftshop
- POS Spa Salon
- Spa Management
- Spa Concierge Mobile App

#### **Back Office**

#### **Administration & Finance Suite**

- Financials
- Purchasing
- Supplier Portal
- Payroll
- Fixed Assets (Upcoming release)

#### **Reports & Analytics**

#### **Reports & Analytics Suite**

- Hotel Analytics
- Financial Analytics
- Purchasing Analytics
- Food & Beverages Analytics
- Spa Analytics
- Retail Analytics
- Guests Analytics

#### **Reports & Monitoring Suite**

- Reporting Services
- Interfaces Monitor

#### **3rd-party Interfaces**

#### **Main Operation**

- Call Accounting Interface
- Keyless System Interface
- Internet Interface
- Payment Gateways Interface
- TV System Interface
- PBX Interface
- ID Reader Interface
- Minibar System Interface
- Check In/Out Kiosk Interface

#### Tax certification providers

- Electronic Billing Interfaces
- Electronic Billing Portal Interface

#### **Distribution**

- Hotel Booking Engine Interface
- GDS/OTA/CRS's Interface
- Revenue Management System Interface
- Channel Management Systems Interface
- Timeshare Interface

#### **CRM**

- Loyalty Systems Interface
- CRM Interface
- Survey System Interface

#### Other 3rd-party Vendors

- PMS Interface
- POS Interface
- SPA Interface
- Back Office Interface
- Employee Access Control Interface
- Guest Mobile App Interface



#### TCA Innsist related products

#### **App Services**

Central Web Services Bus Hotel Web Services Bus

#### **Subapplications**

Frontdesk Mobile App
Hotel Services Mobile App
Web Check In
My Stay Guest Mobile App
Reservations Guest Mobile App
In-Room TV App
Guest History

#### **Add-ons**

Bracelets
Online Zip Code Validation
Online Email Validation
Multiproperty Cross Postings
Billing Company

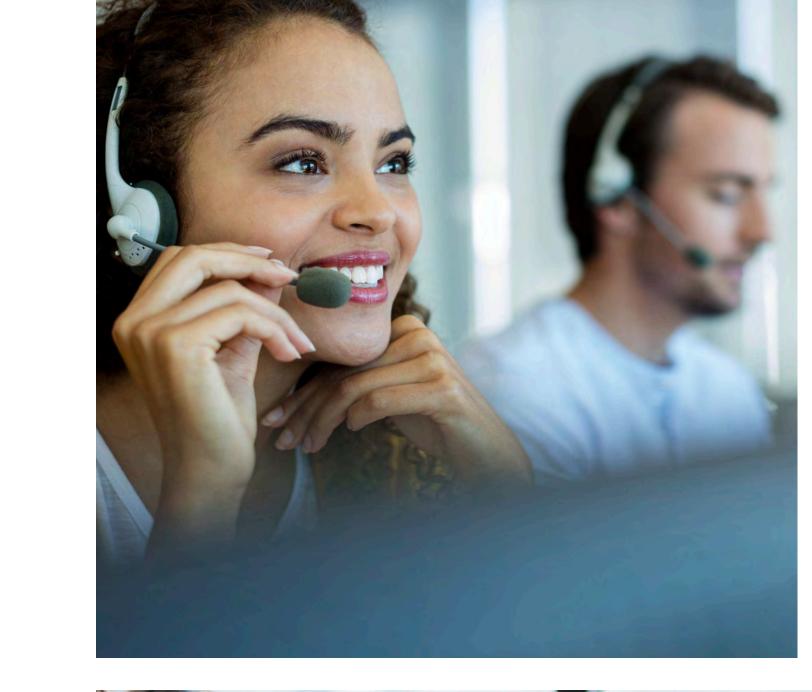
# Services

We generate long-lasting relationships with our clients, by becoming strategic technology partners.

# Extract the full potential of our technology

We are committed and obsessed with generating successful and high-quality technology projects to help our clients materialize their strategic business vision.

Our services are managed by people with deep industry, business, and technology expertise so that our customers can get the most out of the software applications, optimize the value of their investment, and maximize their performance.







# Installation & training

Project and software are uniquely configured to specific customers' needs through a distance, on-site, or hybrid implementation process.

# Application Support & Maintenance

Helpdesk support to help our customers to have an uninterrupted operation through our software products. 24/7 multilingual service with technicians that understand the in-depths of the business operation.

# Account Managing & Consulting

Consultants with deep knowledge in products and industry business are assigned to each account to help customers improve and maximize productivity by taking advantage of the full potential of TCA solutions.

## Cloud Support

Cloud managed services that include: resources management, monitoring, information security, back-ups, and infrastructure restore management.



We have gained the trust of the greatest players in Hospitality industry, by helping them solve their business challenges through technology, and increasing their possibility of building industry-defining companies.

## TCA Hospitality: Some of our hotel group clients







































































# TCA Hospitality: Some of our hotel group clients











































## TCA Hospitality: Some of our hotel group clients







































# TCA Hospitality: Some of our independent hotel clients

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To stand out in the hospitality business, hoteliers need to push boundaries to be at the forefront of the ever-evolving guest expectations.

At TCA Hospitality, we are committed to delivering innovative, accessible, specialized software applications and services that enable better guest experiences and more efficient and profitable businesses.

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